

SERVICE EMPLOYEES INT'L UNION, LOCAL 99

Income & Expense Budget vs. Actual

January through October 2015

	2015 BUDGET	ACTUAL Jan - Oct 15	BUDGET Jan- Oct 15	DIFFERENCE Jan-Oct 15
Ordinary Income/Expense				
Income				
4000.00 DUES	10,495,100.57	8,147,015.01	8,745,917.15	(598,902.14)
4001.00 AGENCY FEES	2,812,799.70	1,737,194.60	2,343,999.76	(606,805.16)
4002.00 ASSOCIATE DUES	476.00	392.00	396.66	(4.66)
4003.00 RETIREE DUES	4,594.00	4,207.60	3,828.34	379.26
4004.00 STAFF MEMBER DUES	16,862.07	9,258.91	14,051.73	(4,792.82)
4005.00 INTEREST INCOME	724.01	496.55	603.33	(106.78)
4006.00 DIVIDEND INCOME	5,701.43	0.00	4,751.19	(4,751.19)
4007.00 REBATES	572,640.07	583,790.56	477,200.05	106,590.51
4011.00 ADMIN FEES	46.00	36.00	38.32	(2.32)
4012.00 MISCELLANEOUS INCOME	0.00	36,441.02	0.00	36,441.02
4014.00 OTHER INCOME	5,760.00	3,840.00	3,840.00	0.00
4017.00 COPE/STATE PAC CONTRIB	71,304.73	83,545.58	59,420.61	24,124.97
Total Income	<u>13,986,008.58</u>	<u>10,606,217.83</u>	<u>11,654,047.14</u>	<u>(1,047,829.31)</u>
Gross Profit	13,986,008.58	10,606,217.83	11,654,047.14	(1,047,829.31)
Expense				
5000.00 DUES REFUNDS	3,243.82	1,759.83	2,703.18	(943.35)
5001.00 AGENCY FEE DUES REFUND	7,646.04	89,079.37	6,371.68	82,707.69
5002.00 PER CAPITA	5,408,088.13	5,021,979.87	4,506,740.11	515,239.76
5003.00 SALARIES	3,646,371.44	2,970,558.28	3,038,642.84	(68,084.56)
5004.00 AUTO ALLOWANCE	334,350.00	264,226.23	278,625.00	(14,398.77)
5005.00 BILINGUAL PAY	65,000.00	45,236.15	54,166.64	(8,930.49)
5006.00 PAYROLL TAXES	349,088.98	275,796.09	290,907.54	(15,111.45)
5007.00 WORKER'S COMPENSATION	95,500.02	85,981.19	79,583.34	6,397.85
5008.00 BENEFITS	1,451,042.07	1,181,215.08	1,209,201.65	(27,986.57)
5009.00 VAC/LASTPAY CASH OUT	100,561.34	74,579.62	83,801.12	(9,221.50)
5012.00 EDUCATIONAL ADVANCEMENT	2,216.00	1,990.00	1,846.66	143.34
6000.00 ADMINISTRATIVE EXPENSES	588,600.46	633,162.15	491,085.48	142,076.67
6100.00 MISCELLANEOUS EXPENSE	48.37	704.44	48.37	656.07
6200.00 BUILDING EXPENSE	72,397.64	74,640.89	60,331.36	14,309.53
6400.00 STAFF DEVELOPMENT	12,733.75	11,519.65	10,611.47	908.18
6500.00 ADMIN TRAVEL	12,429.41	19,552.46	10,357.87	9,194.59
6600.00 AGENCY FEE EXPENSES	17,312.06	64,700.53	14,426.67	50,273.86
7000.00 MEMBERSHIP EXPENSES	843,692.97	888,402.66	703,077.47	185,325.19
8000.00 EXT ORGANIZING EXPENSES	326,173.78	463,690.01	271,811.52	191,878.49
9000.00 POL/ISSUE ADVOCACY	512,871.35	454,837.12	427,392.77	27,444.35
9100.00 SATELLITE OFFICES	103,052.84	96,457.87	85,877.40	10,580.47
Total Expense	<u>13,952,420.47</u>	<u>12,720,069.49</u>	<u>11,627,610.14</u>	<u>1,092,459.35</u>
Net Ordinary Income	33,588.11	(2,113,851.66)	26,437.00	(2,140,288.66)
Other Income/Expense				
Other Income				
4215.00 MEMBERS INS CONTRIBUTN	0.00	146,160.41	0.00	146,160.41
4600.00 TICKET SALES REVENUE	462,179.51	361,917.62	385,149.59	(23,231.97)
4700.00 CONTRIB-FEDCOPE	189,902.42	193,852.92	158,252.02	35,600.90
4701.00 CONTRIB-STATE COPE	67,692.73	29,319.55	56,410.61	(27,091.06)
4800 UNREALIZED APPREC(DEPRE)	150,917.16	0.00	125,764.30	(125,764.30)
Total Other Income	<u>870,691.82</u>	<u>731,250.50</u>	<u>725,576.52</u>	<u>5,673.98</u>
Other Expense				
7825.00 BERNEY INS PREMIUMS	0.00	115,300.85	0.00	115,300.85
7828.00 KAISER MMBRS' INS PREM	0.00	35,145.80	0.00	35,145.80
8740.00 CONTRIBUTIONS	256,714.45	252,391.00	213,928.71	38,462.29
9200.00 TICKET PURCHASES	499,120.48	419,760.05	415,933.74	3,826.31
9910.00 DEPR-BLDG	27,104.87	0.00	22,587.39	(22,587.39)
9920.00 DEPR-OFFICE FURN & EQP	19,079.89	0.00	15,899.91	(15,899.91)
9926.00 DEPR-AUTO	4,903.40	0.00	4,086.16	(4,086.16)
9930.00 DEPR-COMPUTERS	11,824.12	0.00	9,853.42	(9,853.42)
Total Other Expense	<u>818,747.21</u>	<u>822,597.70</u>	<u>682,289.33</u>	<u>140,308.37</u>
Net Other Income	51,944.61	(91,347.20)	43,287.19	(134,634.39)
Net Income	<u>85,532.72</u>	<u>(2,205,198.86)</u>	<u>69,724.19</u>	<u>(2,274,923.05)</u>